

# Replibit Licensing Options

As of 10/28/2017

Replibit offers different licensing models that can be mixed and matched at the appliance level. Appliances that are licensed via the Storage Based Subscriptions do not count towards the overall storage pool used for Endpoint Based Subscriptions. There is no licensing required to run a Vault or a Management Console.

## Endpoint Based Subscription

Each protected endpoint has a fixed monthly cost, with the only variable being whether you're replicating the unit or keeping its backup locally. The storage amounts included are "free" with the replication license, and a replication license is required even if the data is being replicated to a self-hosted vault. In short, cloud hosting with eFolder is free until overage costs are incurred.

\* **Protected Server** - \$60 +2TB of cloud storage, \$30 local only

\* **Protected Desktop** - \$15 +200GB of cloud backup, \$5 local only

Total storage is pooled across all licenses for a given MSP. For example, two servers with cloud storage licensing at two different clients yields 4TB of total usage. If server 1 has 3TB of backup usage and server 2 has 500gb of backup usage, the total overall usage is only 3.5TB and thus no overage cost is incurred. Even though server 1 is using more than its 2TB, it does not exceed the overall pool amount of 4TB.

## Storage Based Subscription

**This option is only available when you've purchased your appliance from eFolder.**

Unlimited Cloud Retention is available in 2 flavors - 3 year and 10 year. The monthly pricing of this option depends on which model of appliance you have. eFolder essentially manages your retention for you, utilizing the following schedule:

**3 year** - Includes all snaps for 3 days, daily snaps for 1 month, weekly snaps for 2 months, monthly snaps for 1 year, yearly snaps for up to 3 years

**10 year** - Includes all snaps for 7 days, daily snaps for 2 months, weekly snaps for 4 months, monthly snaps for 3 years, yearly snaps for 10 years

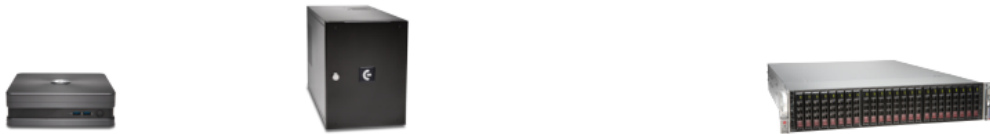
## Appliance Pricing

## All-Flash Appliance Pricing



	Nano			Mini			Pro					Rack	
	Nano-500	Nano-1000	Nano-2000	Mini-1000	Mini-2000	Mini-4000	Pro-3000	Pro-6000	Pro-9000	Pro-12000	Pro-15000	Rack-3000	Rack-6000 – Rack-18000
SSD Logical Capacity	500 GB	1 TB	2 TB	1 TB	2 TB	4 TB	3 TB	6 TB	9 TB	12 TB	15 TB	3 TB	6 TB – 18 TB
Device Cost	\$649	\$799	\$1,199	\$1,599	\$2,399	\$3,399	\$4,999	\$6,599	\$8,299	\$9,899	\$11,499	\$6,299	\$7,899 – \$14,399
Cost to Field Upgrade to Next Model Up	N/A	N/A	N/A	N/A	N/A	N/A	\$1,999	\$1,999	\$1,999	\$1,999	N/A	\$1,999	\$1,999
BDR Mode – Storage-based Subscription Monthly Service													
Protected Servers	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Protected Desktops	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Choose One:													
3-Year Unlimited Cloud Retention	\$69	\$99	\$199	\$99	\$199	\$399	\$299	\$499	\$699	\$899	\$1,099	\$299	\$499 – \$1,299
10-Year Unlimited Cloud Retention	\$169	\$199	\$299	\$199	\$299	\$499	\$399	\$699	\$999	\$1,299	\$1,599	\$399	\$699 – \$1,899
Vault Mode – Monthly Service													
Vault Mode	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free

## Hybrid Flash Appliance Pricing



	Mini Hybrid	Pro Hybrid					Rack Hybrid					
	Mini4000-Hybrid	Pro6000-Hybrid	Pro12000-Hybrid	Pro18000-Hybrid	Pro24000-Hybrid	Pro30000-Hybrid	Rack6000-Hybrid	Rack12000-Hybrid	Rack18000-Hybrid	Rack24000-Hybrid	Rack30000-Hybrid	Rack36000-Hybrid
SSD Logical Capacity	4 TB	6 TB	12 TB	18 TB	24 TB	30 TB	6 TB	12 TB	18 TB	24 TB	30 TB	36 TB
Device Cost	\$1,999	\$3,599	\$4,199	\$4,999	\$5,799	\$6,599	\$4,599	\$5,199	\$5,999	\$6,799	\$7,599	\$8,399
Cost to Field Upgrade to Next Model Up <sup>1</sup>	N/A	\$899	\$899	\$899	\$899	N/A	\$899	\$899	\$899	\$899	\$899	N/A
BDR Mode – Storage-based Subscription Monthly Service												
Protected Servers	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Protected Desktops	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Choose One:												
3-Year Unlimited Cloud Retention <sup>2</sup>	\$399	\$499	\$899	\$1,299	\$1,699	\$2,099	\$499	\$899	\$1,299	\$1,699	\$2,099	\$2,499
10-Year Unlimited Cloud Retention <sup>4</sup>	\$499	\$699	\$1,299	\$1,899	\$2,499	\$3,099	\$699	\$1,299	\$1,899	\$2,499	\$3,099	\$3,699
Vault Mode – Monthly Service												
Vault Mode	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free

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