Recommended Books

Business & Personal Growth

- Leadership and Self-Deception: Getting Out of the Box
- The Anatomy of Peace: Resolving the Heart of Conflict
- Enchantment: The Art of Changing Hearts, Minds and Actions
- The Dip: A Little Book That Teaches You When to Quit (and When to Stick)
- The Speed of Trust: The One Thing that Changes Everything
- You, Inc: The Art of Selling Yourself
- Good to Great: Why Some Companies Make the Leap...and Others Don't
- The E-Myth Revisited: Why Most Small Businesses Don't Work and What to Do About It
- Managed Services in a Month: Build a Successful, Modern Computer Consulting Business in 30 Days
- Rich Dad Poor Dad: What the Rich Teach Their Kids About Money That the Poor and Middle Class Do Not!
- Fanatical Prospecting: The Ultimate Guide for Starting Sales Conversations and Filling the Pipeline by Leveraging Social Selling, Telephone, E-Mail, and Cold Calling
- Sales EQ: How Ultra High Performers Leverage Sales-Specific Emotional Intelligence to Close the Complex Deal
- SPIN Selling
- The Wedge: How to Stop Selling and Start Winning
- Objections: The Ultimate Guide for Mastering The Art and Science of Getting Past No
- How to Get a Meeting With Anyone

Technical

- Ghost in the Wires: My Adventures as the World's Most Wanted Hacker
- The Art of Deception: Controlling the Human Element of Security
- The Art of Intrusion: The Real Stories Behind the Exploits of Hackers, Intruders and Deceivers
- The Art of Invisibility: The World's Most Famous Hacker Teaches You How to Be Safe in the Age of Big Brother and Big Data
- The Phoenix Project: A Novel about IT, DevOps, and Helping Your Business Win
- The Cuckoo's Egg: Tracking a Spy Through the Maze of Computer Espionage

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